

The Hampton Roads Utility & Heavy Contractors Association



2017 RESOURCE GUIDE & MEMBERSHIP DIRECTORY 43RD YEAR (1974-2017)

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The Hampton Roads Utility and Heavy Contractors Association

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*This directory is published annually and is a listing of member firms as of January 12, 2017.
HRUHCA regrets any errors of omissions that may inadvertently appear in this directory.*



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A MESSAGE FROM THE PRESIDENT

Welcome to your 2017-2018 HRUHCA Membership Directory and Resource Guide. Please take a few moments to look through it. I am sure that you will see some firms that you might not have known were members of HRUHCA. Not only will you see the familiar contractor and supplier listings, you will see how diversified our organization is becoming with the many engineering firms, banks and insurance companies, legal and accounting firms. You will also notice that these member firms have an increased representation on the Board of Directors.

I am very honored and humbled to serve as your President in 2017. As I look at the list of past presidents I can see that I am walking in the footsteps of giants in our industry – men and women who were committed and devoted to building our industry and HRUHCA into something greater than the sum of our membership.

Having served on the Board of Directors for the past two years, I have seen a dynamic group of people who will go head-to-head on bid day but during board meetings, work together with passion and desire, to represent we, the members. If someone asks, “what does HRUHCA do for me?” you can tell them that we represent a collective, unified voice in Hampton Roads and all the way to the State House in Richmond. We provide networking and fellowship opportunities, training classes, representation in the State Corporation Commission, partnering with the Virginia Mass Utility System, and monitoring developments that affect our industry with OSHA, VOSH, VDOT, Department of Labor, Department of Environmental Quality, HRPDC, and others.

As we enter 2017 and beyond, our industry is facing a few difficult challenges. Some of which are the ever increasing government regulations, impending shortage of skilled labor, and uncertain local, state, and federal funding. Not only is our skilled work force aging, we are also seeing a rapid and frequent retirement of long-serving Public Works and Public Utility employees resulting in younger, less-experienced municipal engineers and inspectors. All of these challenges are on our “dashboard” and the Board is focused on navigating HRUHCA through these obstacles.

In closing, please make every attempt to do business with HRUHCA members and encourage prospective members to join. Remember, “If a trade is worth being in, it should be a privilege, if not a duty, to be a member of its association.”

Sincerely,

Chris Safrin
President



History of The Hampton Roads Utility and Heavy Contractors Association

In 1974, the heavy construction industry in Hampton Roads was growing as quickly as the many municipalities that comprised the area.

The Cities of Virginia Beach and Norfolk were well underway to becoming part of the “Golden Crescent” of Virginia that stretched from Washington D.C. through Richmond and down to the Southeastern Virginia beaches. Newport News and Hampton were enjoying a surge in development. Anheuser-Busch had come to James City County. Counties were being “gobbled up” by cities.

Often it was unclear as to who called the shots on specifications when it came to construction contracts. Individual contractors, equipment dealers, and material suppliers recognized the need to have a common organization of construction concerns who could speak for the industry as a whole.

Nineteen construction firms (see inset) formed the Tidewater Utility Contractors Association in 1974 as a non-profit group, a voice speaking out on behalf of their growing ranks.

Founding member Jerry Womack of Suburban Grading and Utilities, said that the “status quo” was hard to change: “At first there weren’t many changes [from municipalities]. We still ran into problems with cities and counties.

Founding Member Firms

A&W Contractors, Inc.
CSR Virginia Pre-Cast
Capitol Foundry of Virginia, Inc.
Carter Machinery, Inc.
Contech Construction Products
Empire Sales
Griffin Pipe Products Company
W.R. Hall, Inc.
Inner-View, Ltd.
James River Equipment & Supply
Nansemond Pre-Cast Concrete
Rish Equipment
Spivey Rentals, Inc.
Stevenson Ford Tractor, Inc.
Suburban Grading and Utilities, Inc.
Tarmac Mid-Atlantic, Inc.
Vico Construction Corp.
Waterworks Supply Co., Inc.
WaterPro Supplies Corp.

Then about three or four years down the road they realized we weren't going away.

Respect for the association began to grow. In addition to the growing respect from municipal entities, the association began to receive acceptance from the construction community, and the number of members started to also grow.

Gorman Pinkston of Pinkston & Sons was the group's first president (right), followed in succession by Emil Viola of VICO Construction, Lewis Witt of Inner-View, Ltd., and Bob Meads of LMR Construction. Jerry Womack of Suburban Grading and Utilities at as the Association's fifth President.



Gorman Pinkston
First President of TUCA

With a large number of members, TUCA was able to influence municipalities into making changes in materials and specifications that greatly improved the production and performance of underground utilities.

"For instance", said Jerry Womack in a 1999 interview, "in the beginning everything had to be clay pipe. We were able to convince municipalities to allow PVC pipe. We were also able to convince municipalities that pre-cast manholes were preferable to hand-built brick and block manholes, pre-cast inverts, etc."

TUCA's next step was a natural progression to broaden its scope of influence. Developers wanted contractors who could give them a turn-key package that included excavation, clearing, underground utilities, curb and gutter, and roads.



Tidewater Utility Contractors Association affiliated with the National Utility Contractors Association (NUCA) in 1978. TUCA President Gorman Pinkston (second from left) poses with the NUCA Board of Directors on the White House lawn. Gorman Pinkston would become NUCA President in 1981.

TUCA saw the need to “re-brand” the organization to both expand their region of influence to include the entire Hampton Roads region, in addition to expanding their territory, TUCA needed to welcome contractors who performed work in addition to underground utilities.

In 1989, TUCA decided to change their name to the Hampton Roads Utility & Heavy Contractors Association (HRUHCA).

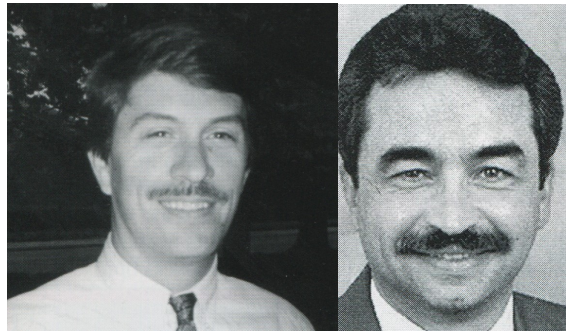
With a new brand, a large number of members, and a growing acceptance among the municipalities as a valued industry partner, the association hit “full stride” and HRUHCA made great inroads with local municipalities for its members.

“The founding principle of TUCA was to be a voice for those of us in the utility end of the construction industry,” said past-president Norm Slagle of VICO Construction (another founding member), “and we built membership by sharing results of industry achievements.”

Perhaps the most significant accomplishment that HRUHCA influenced was the creation of The Hampton Roads Regional Construction Standards.

With each locality using a different set of standards, and some small localities having none at all, staying on top of the requirements of each job was often a monumental task for contractors and design consultants.

As Richard Hartman, former director of public works and city engineer for the City of Portsmouth said in a 1997 interview; “It was the contractors (HRUHCA) who started talking about regionalism, and now the municipalities are



Two industry partners, Mark Swilley (l) of York County and Bob Sciacchitano of CCM Smith have played a major role in the success of the regional standards for the past fifteen years. Mark has run the regional standards review committee since it's inception and Bob has directed the regional standards and has also directed the five (going on six) editions of the specification document. Over one billion dollars of construction projects have been performed using the regional standards in public works projects in Hampton Roads.

starting to listen.”

In 1999, after many discussions, meetings, and strategy sessions with industry partners, a group composed of representatives from Hampton Roads governments, utilities, and contractors came together with a common goal; to develop one set of regional construction standards for everyone to use.

This regional standards have been a huge success and continue to provide a forum to this day for industry partners to improve local “specs”. The regional standards are in their fifth edition, and the standards committee is preparing the sixth edition for 2015.

The standards have been used by most every Hampton Roads municipality to construct over a billion dollars of infrastructure projects in our area since their inception.

HRUHCA has throughout its history given back to the community in which it members work. HRUHCA formed a college scholarship Foundation early in its history to help sons and daughters of HRUHCA member firms afford a college education. This effort was boosted in 1997 when Allan Gibbs of Orion Associates assumed the chair of the Scholarship Committee.

Through Allan's leadership and guidance, The HRUHCA Memorial College Scholarship Foundation was formed. Major contributions were collected. This initial fund has grown to the current level of over \$300,000.00. These contributions have helped to provide 75 HRUHCA

UP CLOSE & PERSONAL



Allan Gibbs

with Allan Gibbs

Allan Gibbs wants to raise \$100,000 over the next two years. The purpose is to create a strong base for the Hampton Roads Utility & Heavy Contractors Association's new Scholarship Foundation.

Allan has spearheaded the effort to develop the foundation to provide more scholarships to college students whose families have ties with HRUHCA.

With \$100,000, Allan says, “the interest on the principle will go a long way in meeting the needs of

the students.”

Allan is a partner with Orion Associates, recipient of the 1996 Contractor of the Year Award. And he attributes his success, in part, to HRUHCA. The organization keeps him informed about changing laws and regulations, and “it’s always good to attend meetings and to associate with other members when you’re not under competitive pressure,” he says.

When off the job site, the 46-year-old Virginia Tech graduate likes to spend time at home with his wife and three children.

This article about Allan Gibbs was taken



The first scholarship winners from 1997 (from left to right): Jonathan Kurz, Richard Martinic, Rianne Rodriguez,



2016 Scholarship winners Holden Lipscomb, Haley Pflanzner, and Collan Hilfinger pose with HRUHCA President John Saintsing. (Not pictured-Recipient, Kelsey Creech)

sons and daughters with approximately \$110,000.00 in grants to help them pursue a college education.

HRUHCA has been an active participant in the Virginia underground damage process through its participation with the Virginia State Corporation Commission (SCC), the regulatory agency entrusted with the task of managing provisions of the Virginia Underground Damage Prevention Act.

The Virginia Damage Prevention Act established an industry advisory committee that hears cases involving underground utility damage reports investigated by the SCC Division of Utility and Railroad Safety. HRUHCA has had a long history of member firms participating as excavator representatives on the Miss Utility Advisory Committee. Past-President Norm Slagle of VICO Construction and Charlie Adams of Suburban Grading and Utilities have served many years as our representatives. HRUHCA member Bill Witt, owner of WB&E Construction currently serves as an excavator representative on the SCC Advisory Committee.

HRUHCA has directly improved the process by suggesting new rules to help excavators in the field. Examples include a new rules that places time restrictions for utilities to contact excavators as to whether an underground utility line is "abandoned" or "live". In addition, HRUHCA recently influenced the SCC Advisory Committee to

Members of the HRUHCA Board of Directors present a commendation letter from the Governor of Virginia to Virginia State Corporation Commission Division of Utility and Railroad Safety Director Massoud Tahamtani congratulating him on twenty five years of service to the Commonwealth in his role as the Chairman of the Miss Utility Advisory Committee and his role in improving safe digging in Virginia.



enact a new rule that eliminates the former “dig to China” law that mandated that excavators expose existing utility lines before crossing them no matter how deep they in the ground. These types of improvements have made our members jobs much easier in the field.

HRUHCA continues to monitor and influence industry issues in Richmond through its participation in the Virginia Utility and Heavy Contractors Council (VUHCC), and the “re-instituted” HRUHCA State Political Action Committee (HRUHCA PAC).

HRUHCA has one of the most influential legislative representatives in Whit Clement, former member of the Virginia House of Delegates and attorney with the Hunton & Williams law firm. The association has positively influenced important industry legislation on a number of important topics (trucking, overweight permits, safety issues, etc.) that directly impact our members. We continue to monitor important industry issues as they arise from both the Virginia General Assembly as well as key industry regulatory agencies (Virginia DMV, VDOT, VOSH, SCC, etc.).



(l to r) HRUHCA President Steve Weagle, lobbyist Mark Singer, Virginia House of Delegates Speaker Bill Howell, and lobbyist Whit Clement pose at a HRUHCA dinner meeting in 2013. HRUHCA presented Bill Howell with the HRUHCA “legislative leadership” award for his work in guiding the historic transportation funding bill of 2013.

HRUHCA won a national award from the American Society of Association Executives (ASSE) in 2010 when members of HRUHCA provided time, labor, and materials to help build the site for the historic Great Bridge Battlefield Park. This initiative follows the many past efforts in which HRUHCA has given back to the region in which we live and work. Throughout the history of the association, HRUHCA has monitored local in-

Great Bridge Battlefield & Waterways History Foundation

Did You Know?

HRUHCA

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HD Supply Water Works	Water Works, Inc.

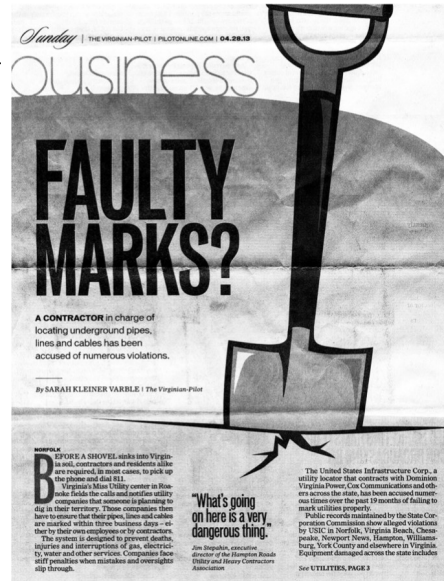
Thanks to the hard work, dedication, commitment and generous donations of materials, time and labor; The Hampton Roads Utilities and Heavy Contractors Association (HRUHCA) received prestigious recognition for its members' contributions to the Great Bridge Battlefield and Waterways History Foundation's Park and Visitor Center. Not only are gift-in-kind donations from local businesses vital to the success and completion of our project; contributions are recognized nationally because they improve the quality of life in America through business and social innovation, knowledge creation, and citizenship and community service. HRUHCA members are leaders in the community that share our common commitment to historic preservation, community education, and economic development in Chesapeake.

dustry issues that have directly impacted it's members. When a contract locating company working for some of the largest utilities began to not show up to do their job, HRUHCA responded by bringing the attention to the public. The contract locator eventually pulled out of Virginia due to it's poor performance and the negative publicity generated by the public exposure of their negligence in not marking projects properly or on time.

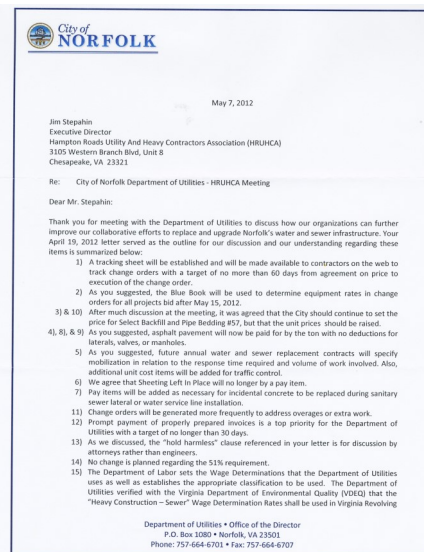
When many of our members were having delays in prompt payment and other pay item issues in contracts from the City of Norfolk, HRUHCA organized a meeting of many HRUHCA contractors who do business with the City and a number of the issues were resolved due to the outstanding leadership of the City of Norfolk Department of Public Works and the realization that the items were outdated and needed to be changed.

When a member of the association came to HRUHCA about issues involving storm sewer inspection in the City of Virginia Beach, HRUHCA organized a series of meetings with the Virginia Beach Department of Public Works and were able to reduce the time it takes to get approval of storm sewers that saved our member firms months of potential delays.

The association has historically



The article that appeared in the Virginian Pilot that publicized the poor performance of a contract locator that marked for many major utilities. The contract locators



Letter from the City of Norfolk that changed many outdated pay items.

and not have to go long distances to take the classes.

HRUHCA currently teaches two certification classes for VDOT (temporary work zone and Erosion and Sediment Control Certification Class) and has just added the new escort certification class for overweight loads as required by the DMV. In addition to these certification classes, we also teach a full range of industry-related OSHA safety classes.

The association also holds “lunch and learn” seminars throughout the year that help our member firms keep up to date with the most current industry issues affecting their businesses.

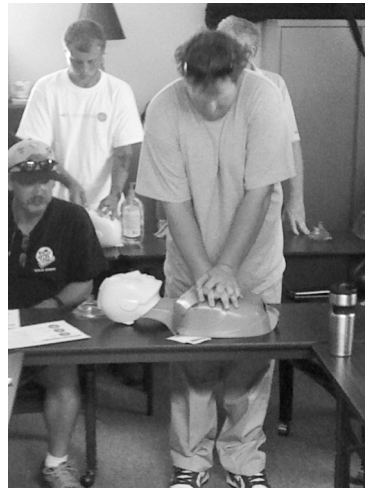
HRUHCA continues to evolve and find new ways to serve our industry and our members. We place great pride in continuing the culture of our founding fathers and founding members.

Through good times and bad, a small group of Hampton Roads contractors and suppliers banded together to form a common voice to address industry issues.

HRUHCA Board packages contain a quote from “The American Artisan” that states:

“If a trade is worth being in, it should be a privilege, if not a duty, to be a member of its association. Many of the trade benefits you enjoy today stem from the struggles and efforts of the association over the years. Other benefits – not yet foreseen can accrue to you in the future through active membership.”

HRUHCA members embody this statement and the leaders of HRUHCA continue the progress that was established so long ago.



First Aid/CPR Class



HRUHCA founding fathers (left to right) Jerry Womack, Lewis Witt, Gorman Pinkston and Emil Viola at a 2009 HRUHCA



The Hampton Roads Utility & Heavy Contractors Assn 2017 Officers & Board of Directors



PRESIDENT

Chris Safrit

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Chris Safrit, is the Vice President of Infrastructure at Trident Civil, Inc. He started his career in engineering with the US Naval Construction Battalions. He is a Veteran of Desert Storm with service in Indonesia, Philippines and Saudi Arabia. His 30+ year career path has included 5 years of surveying, drafting, and materials testing, 6 years of heavy marine construction, and nearly 20 years of estimating, managing, and delivering on large, complex infrastructure projects. Chris is currently the president of HRUHCA and has served on the Board of Directors for two years.



VICE-PRESIDENT

Lee O. White, LS

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Lee White is the Managing Principal for Marketing & Business Development for the firm's five Virginia and two North Carolina offices. Mr. White's first 25 years with the firm primarily involved the Surveying and Utility Locating Division of the company. For the last few years, he has shifted his focus towards supporting the firm's strategic growth initiatives. Mr. White is currently serving his second term as Vice President for HRUHCA and has served previously on the BOD. Prior to moving to the Hampton Roads region Mr. White served on the RAMCA (HRUHCA sister organization) BOD for over a decade as well as the Executive Group of the Associated General Contractors. Mr. White is originally from Auburn, Alabama and is a passionate fan of Auburn and college football in general. He also enjoys trying to play golf and fishing near his home in Gloucester, Va.



The Hampton Roads Utility & Heavy Contractors Assn 2017 Officers & Board of Directors



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Rob Hicks is the Chief Operations Officer at Eure, Inc. He began his career with Eure, Inc. in 2001 and aided in creating the Traffic Control division of the company. He now oversees all aspects of the Portable Restroom division, the Storage division and the Traffic Control division. Rob has served on the Board of Directors of HRUHCA for over a decade and has held positions of President, Vice President and currently, Secretary. Rob is an avid pool player and has played in the World Team Championships in Las Vegas on 2 occasions.



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(Term Expires 2017)

Bill Witt is the owner of WB&E Construction Company. He served as every officer position as a recurring board member at HRUHCA, including his Presidency in 2011. Bill currently serves as a contractor representative on the State Corporation Commission's Miss Utility Advisory Committee and also as HRUHCA's Hampton Roads Regional Standards Committee. Bill also serves on the HRUHCA Memorial College Scholarship Foundation Board where he aides in guiding the success of the program.



The Hampton Roads Utility & Heavy Contractors Assn
2017 Officers & Board of Directors



PRESIDENT-ELECT

Andy Lerner

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Andy Lerner graduated from East Carolina University with a B.S. degree in Construction Management. She worked for VDOT for two years before joining the private sector when she went to work for Henry S. Branscome, Inc. and then E.V. Williams Inc. as an estimator. She started Peninsula Paving, Inc. in 2000. She has been active in HRUHCA since her days at HSB in the early 90's, and has served on the board of directors once before.



PAST-PRESIDENT

John Saintsing

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(Term Expired 2016)

John Saintsing is the Business Development Manager for Tri-State Utilities, and previously served as President of HRUHCA in 2016. John has served on the Board of Directors for the past 4 years. He has played a large part in the recent success of countless HRUHCA events and activities. John integrates himself in a number of HRUHCA committees and has an influence that has the ability to increase participation and revenue within the organization. John is a 1993 graduate of Virginia Tech. Go Hokies!



The Hampton Roads Utility & Heavy Contractors Assn
2017 Officers & Board of Directors



BOARD OF DIRECTORS

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Bradford P. Fussell co-founded Gaston Brothers Utilities in 2011 with his brother, Kyle C. Fussell, to continue their familial legacy in the underground utility industry in Hampton Roads. Using the skills and principles he acquired at Precon Construction Company, Brad has served as estimator and project manager on utility infrastructure projects since 2005. Brad currently serves as a member of the HRUHCA Board of Directors and has served HRUHCA in some capacity since 2009.



BOARD OF DIRECTORS

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Mark Massie comes from an established and respected family construction leaders in the former Massie Construction of Williamsburg, Virginia. He currently works as a project manager for Branscome, Inc. Branscome, Inc. has a long history of providing leadership to HRUHCA.



The Hampton Roads Utility & Heavy Contractors Assn 2017 Officers & Board of Directors



BOARD OF DIRECTORS

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Brian Evans is Vice President of Operations with HRUHCA member firm Branch Civil, Inc., and brings to the association over 25 years of experience in the heavy-highway industry. Branch Civil, Inc. recently formed from the merger of E.V. Williams, Inc. into their parent company. E.V. Williams, Inc. had been a member of the association for many years, and Branch Civil looks forward to continuing the tradition. Brian joined the HRUHCA Board of Directors in 2016 and is looking forward to continuing his service through 2018.



BOARD OF DIRECTORS

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Amy McClure is an attorney at Crenshaw, Ware & Martin, P.L.C. in Norfolk. The focus of Amy's practice is construction law, business litigation, and insurance defense. She represents contractors, subcontractors, suppliers and owners in a variety of matters ranging from contract review to complex litigation, including bond claims, mechanics' lien disputes, and delay claims. Her team also advises construction clients on employment and corporate matters and speaks to industry leaders on the best practices to ensure prompt and full payment. Before beginning her practice in Hampton Roads in 2009, Amy was an attorney in Atlanta primarily representing the Georgia DOT. She graduated from Florida State University before attending law school at Georgia State and is a devoted Seminole fan. At home, she makes a valiant effort to maintain order in a house with two young children, one husband, and a cat. Amy also serves as the co-chair for the HRUHCA Young Leaders Committee and this is her first year on the board.



The Hampton Roads Utility & Heavy Contractors Assn
2017 Officers & Board of Directors



BOARD OF DIRECTORS

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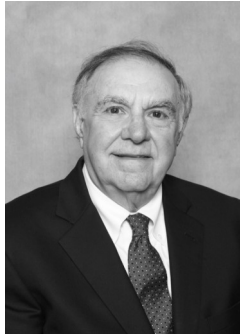
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(Term Expires 2018)

As Construction Manager, Jon represents Allan Myers in the Hampton Roads region and oversees multiple transportation and infrastructure projects. Jon relocated to the area from Pennsylvania in 2013 to help grow the Allan Myers footprint and provide leadership for its many area projects. He brings with him over 25 years of experience having built a variety of large and highly complex projects throughout the mid-Atlantic. Jon is eager to find solutions to the challenges that our industry and region faces while increasing the value that HRUHCA provides to its members.



The Hampton Roads Utility & Heavy Contractors Assn
2017 Officers & Board of Directors



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Jack Rephan is shareholder in the Virginia Beach law firm of Pender & Coward, P.C. He is a member of the bars of Virginia, the District of Columbia and the United States Supreme Court. After serving as a law clerk for the U.S. Court of Claims, Jack was in the private practice of law in Washington D.C. from 1962 through 1993 where his practice was substantially devoted to construction and government contract law matters. Since 1993, he has practiced law in the Hampton Roads, Virginia area. Jack's legal career has covered a broad range of areas of the law although his current practice is primarily devoted to construction law, government contract law, and alternate dispute resolution. He has represented contractors, subcontractors, suppliers, and owners in a host of construction disputes on federal, state, and local construction projects. In addition to his litigation experience, he regularly represents parties to construction disputes in arbitration and mediation. He also is an arbitrator and mediator on the construction law panel of the National Panel of Neutrals of the American Arbitration Association. He has been a lecturer for many years on construction law subjects in seminars sponsored by the Construction and Public Contract Law Section, Virginia State Bar, the Forum on Construction Law of the American Bar Association, the American Institute of Architects, Associated Builders and Contractors, The Associated General Contractors of Virginia, and other organizations. He is also the author of several articles and writings on construction law and other subjects, including the chapter on differing site conditions in the *Virginia Construction Law Deskbook* and the chapter on the same subject in *Construction Subcontracting*, published by the American Bar Association's Forum on Construction Law. Jack has served two terms as the chair and as a member of the Board of Governors of the Construction and Public Contract Law Section, Virginia State Bar. He has been named by Virginia Business Magazine as one of the best lawyers in Virginia in the fields of construction law and alternate dispute resolution. Jack received a Bachelor of Science in Commerce from the McIntire School of Commerce at the University of Virginia in 1954 and a juris doctor degree in 1959 from the University of Virginia Law School. In addition to his law practice, since 1995 Jack has served as General Counsel to HRUHCA.



The Hampton Roads Utility & Heavy Contractors Assn 2017 Staff



EXECUTIVE DIRECTOR

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Stephanie Rogers has worked in property management since 1989, and has held her Virginia Real Estate license since 1990. She started her career at HRUHCA in December of 2015 as the Executive Assistant, and was promoted to her current position of Executive Director in January of 2016. She was the recipient of the 2016 Special Recognition Award for her work on behalf of HRUHCA, as voted on by the Board of Directors.



EXECUTIVE ASSISTANT

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agreen@hruhca.com

Alexa Green is a student at Old Dominion University working towards a BSBA with an emphasis on Financial Management and a minor in Research Marketing. She is involved with several student organizations like NSCS, AMA, and Sigma Alpha Pi. She has previously worked in parks and recreation and town park management.



The Hampton Roads Utility & Heavy Contractors Assn
2017 Calendar of Events

January Board Meeting

Tuesday, January 10th, HRUHCA Office

Social Event at Yardhouse

Tuesday, January 17th, Virginia Beach

February Board Meeting

Tuesday, February 14th, HRUHCA Office

February Dinner Meeting

Tuesday, February 21st, Southside (TBD)

March Board Meeting

Tuesday March 14th, HRUHCA Office

March Special Event

Thursday March 23rd, Top Golf, Virginia Beach, Networking Event
with ABC

April Board Meeting

Tuesday, April 11th, HRUHCA Office

April Dinner Meeting

Tuesday, April 18th, Peninsula side (TBD) Industry Legislative Review
& Safety Awards

May Board Meeting

Tuesday. May 9th, HRUHCA Office



The Hampton Roads Utility & Heavy Contractors Assn
2017 Calendar of Events

May Golf Outing

Monday, May 29th, TBD

June Board Meeting

Tuesday, June 13th, HRUHCA Office

June Dinner Meeting

Tuesday, June 20th, Southside (TBD), Scholarship Awards

July Board Meeting

Tuesday, July 11th, HRUHCA Office

August Social Event

Thursday, August 3rd, Paradise Ocean Club, Fort Monroe Networking
Event with ABC

August Board Meeting

Tuesday, August 8th, HRUHCA Office

September Board Meeting

Tuesday, September 12th, HRUHCA Office

September Dinner Meeting

Tuesday, September 19th, Southside (TBD)

September Golf Outing

Friday, September 29th, TBD



The Hampton Roads Utility & Heavy Contractors Assn
2017 Calendar of Events

October Board Meeting

Tuesday, October 10th, HRUHCA Office

Chili on the Chic

Thursday, October 26th, Brickyard in Lanexa

November Board Meeting

Tuesday, November 14th, Southside (Before Dinner Meeting)

November Dinner Meeting

Tuesday, November 14th, Southside (TBD), Presentation of Chapter Awards & New Board Election

December Board Meeting

Tuesday, December 5th, HRUHCA Office

HRUHCA Holiday Gala

Saturday, December 9th, Sheraton Virginia Beach Oceanfront Hotel



The Hampton Roads Utility & Heavy Contractors Assn

Past Presidents

HRUHCA Past Presidents

<u>Name</u>	<u>Firm</u>	<u>Year(s) Served</u>
Gorman Pinkston	Pinkston & Sons	1974-75, 79-80
Emil Viola	Vico Construction	1976-77
Lewis Witt	Inner-View, Ltd.	1977-78, 1981
R.L. (Bob) Meads	LMR Construction	1977-78
Jerry Womack	Suburban Grading	1978-79
Sandra McDaniel	Suburban Grading	1982
Coley Brickhouse	Warbler Construction	1983-84
Norman Slagle	Vico Construction	1985-86
Welford Lucy	Ordway Construction	1987
Stuart Patterson	Henry S. Branscome	1987 (P)
Richard Lee	Warbler Construction	1988 (S)
Warren Spivey	Spivey Rentals	1989
William J. Maxwell	Henry S. Branscome	1992-93
Gregory G. Span	Kevcor Contracting	1994
Frank D. Reid	Champion Fences	1995
Stuart Patterson	Henry S. Branscome	1996
S. Paul Hobbs	Phil R. Hobbs & Son	1997
Tommy Thompson	Excel Paving	1998
John Stellato	Atlantic Laser Supply	1999
Rick Callahan	M.M. Gunter & Son	2000
Kent Fortner	APAC-Virginia	2001
Terri Grzybowski	Suburban Grading	2002
Ray Nice	George Nice & Sons	2003
Danny Johnson	Branscome, Inc.	2004
Terry Pruitt	Precon Construction	2005
Wade Wolf	Paragon Paving,	2006
Andy McSweeney	Tri-State Utilities	2007
Mike Willis	Branscome	2008
Mark Bissette	Bissette Construction	2009
Rob Hicks	Eure Site Solutions	2010
Bill Witt	WB&E Construction	2011
Brad Fussell	Gaston Brothers Utilities	2012
Steve Weagle	Henderson, Inc.	2013
Shawn Howell	Spivey Rentals	2014
Danny Johnson	Henderson, Inc.	2015
John Saintsing	Tri-State Utilities	2016



The Hampton Roads Utility & Heavy Contractors Assn Memorial Scholarship Foundation



2016 HRUHCA Scholarship Winners Holden Lipscomb, Haley Pflanzner, Collan Hilfiger, and Kelsey Creech (not pictured)

The HRUHCA Memorial Scholarship Foundation annually provides college scholarships to any applicant who is a HRUHCA member, the child of a HRUHCA member, or the employee of a HRUHCA member firm who will be enrolling in or is currently attending a full-time academic or technical institution.

The scholarships are given in memory of Sam Archbell, Harry Breakfield, Mike Corbin, Dave Hawley, Cole S. Hilfiger, George Hunt, C. Roger Malbon, Dave McSweeney, Buggs Moran, Clinton Teets, & Ruth & Elmer Womack.

Mr. Allan Gibbs of Orion Associates was the original organizer of the Memorial Scholarship Foundation. He continues to lead the Scholarship Foundation as its Chairman.

Each year, HRUHCA members are selected to serve on a selection committee to choose the recipients of the scholarships. The members of the 2016 selection committee were: Allan Gibbs, Chariman, Orion Associates, Lewis Witt, Inner-View, Ltd., Jerry Womack, Suburban Grading and Utilities, Preston Fussell, Precon Construction, Bill Witt, WB&E Construction, Brad Fussell, Gaston Brothers Utilities, and Jack Rephan, Pender & Coward.



Mission Statement

It is the goal of the Hampton Roads Utility and Heavy Contractors Association to provide meaningful, effective, and responsive representation to its membership. As the regional advocate for its members, HRUHCA shall:

- Promote efficiencies within the contracting system
- Provide opportunities for training and professional development
- Support reasonable legislative actions that will benefit the industry
- Share knowledge and expertise with members
- Foster Community involvement



**NONDISCRIMINATION POLICY
OF THE HAMPTON ROADS UTILITY
AND HEAVY CONTRACTORS ASSOCIATION**

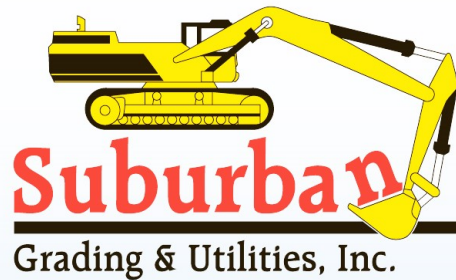
The Hampton Roads Utility and Heavy Contractors Association provides equal employment opportunities and does not exclude, deny employment or benefits to, or otherwise discriminate against any person on the basis of race, color, sex, national origin, disability, or age in admission to, participation in, or receipt of the services and benefits under any of its programs and activities, whether carried out by HRUHCA directly or through a contractor or any other entity with which HRUHCA arranges to carry out its programs and activities.

This statement is in accordance with the provisions of Title VI of the Civil Rights Act of 1964, Section 504 of the Rehabilitation Act of 1973, the Age Discrimination Act of 1975, and Regulations of the U.S. Department of Health and Human Services issued pursuant to these statutes at Title 45 Code of Federal Regulations Parts 80, 84, and 91.

In case of questions, please contact:
The Hampton Roads Utility
and Heavy Contractors Association

Contact Person/Section 504 Coordinator:
Stephanie Rogers, Executive Director
P: 757.484.7500

Suburban Grading & Utilities, Inc.



**A Message from Jerry Womack,
HRUHCA Founding Father, Past-President,
HRUHCA Memorial Scholarship Trustee, and
2013 recipient of the HRUHCA
Lifetime Achievement Award**

**In 1974, a small group of contractors, suppliers,
and professionals saw the need to have a group
who could speak for us to municipal utility and
public works departments, state regulatory
agencies, and legislators. I am proud to have played
a role in the start of HRUHCA and I continue to
support the association and the many things it
does on behalf of our industry to this day.**

EST. 1969



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BYLAWS

THE HAMPTON ROADS UTILITY AND HEAVY CONTRACTORS ASSOCIATION

ARTICLE I

- 1.1 The name of the Association shall be the Hampton Roads Utility and Heavy Contractors Association, Inc., a corporation of the Commonwealth of Virginia.
- 1.2 **Corporate Seal:** The Board of Directors shall provide a suitable seal containing the name of the corporation, which shall be in the possession of the secretary or his/her designated representative.
- 1.3 **Principal Office:** The principal office shall be established and maintained in the Commonwealth of Virginia.

ARTICLE II

- 2.1 **Purpose:**
 - 2.1.1 To promote the common business interests of those engaged in the utility and heavy construction industry.
 - 2.1.2 To afford due consideration to and expression of opinion upon questions affecting the industry.
 - 2.1.3 To cooperate with other industries and organizations.
 - 2.1.4 To conduct or engage in all lawful activities in furtherance of the purposes of the Association.
 - 2.1.5 To promote ethical practices within the utility and heavy construction industry.

ARTICLE III

3.1 **Restrictions:**

3.1. The Association will not take action which will violate any federal, state, or local laws dealing with monopolies, restraint of trade, fixing of prices, distribution of industry products, restriction of output, or other related subjects. It is the policy of the Association that all members should comply with all applicable laws governing anti-trust and trade restraints, and should not at any time engage in any activities which would violate any laws dealing with monopolies and restraint of trade.

ARTICLE IV

4.1 **Membership:**

4.1.1 **Qualifications:** Membership in this Association is open to any person, firm, or corporation associated with the construction industry.

4.1.2 **Types:** Membership in this Association shall be of five general types; a) contractor; b) associate; c) individual; d) municipal; e) honorary.

- a) **Contractor:** any person, firm, or corporation who is actively engaged in the construction industry as a contractor or subcontractor.
- b) **Associate:** any person, firm, or corporation who is actively engaged in the construction industry, as a supplier of equipment, materials, or services.
- c) **Individual:** any firm or person with two (2) or less employees who is either a contractor, subcontractor, or engaged in the construction industry as a supplier of equipment, materials, or services.
- d) **Municipal:** any federal, state, or local governmental agency or entity.
- e) **Honorary:** may be appointed by the vote of three-fourths of the members present at the first general membership meeting following ten days prior written notification.

- 4.2 **Voting Members:** The privileges of voting on matters brought before this Association shall be limited to those contractors, associates, and individual members in good standing. Each dues paying member shall be limited to one vote.
- 4.3 **Election of Members:** Any person, firm, or corporation eligible for membership under these By-laws may be elected to membership on written application. For such election, a majority of votes of the Board of Directors is required.
- 4.4 **Duration of Membership and Resignation:** Membership in this Association may be terminated by voluntary withdrawal as herein provided, or otherwise in pursuance of these By-laws. All rights, privileges, and interests of a member in or to the Association shall cease on the termination of membership. Any member may, by giving written notice of such intention, withdraw from membership. Such notice shall be presented to the Board of Directors at the next meeting of the Board of Directors. Withdrawals shall be effective upon fulfillment of all obligations to the date of withdrawal.
- 4.5 **Suspension and Expulsion:** Any member may be terminated for cause. Sufficient cause for such termination of membership shall be violation of the By-laws or any lawful rule or practice duly adopted by the Association, or any other conduct prejudicial to the interests of the Association. Members who fail to pay dues or other financial obligations to the Association or who maintain an account greater than ninety (90) days past due, shall be eligible for suspension.

Suspension or expulsion shall be by two-thirds vote of the entire membership of the Board of Directors provided that a statement of the charges shall have been sent by certified or registered mail to the last recorded address of the member at least twenty (20) days before final action is taken thereon. This statement shall be accompanied by a notice of the time and place the member shall have the opportunity to appear in person and/or to be represented by counsel to present any defense to such charges before action is taken thereon.

ARTICLE V

- 5.1 **Association Fee:** The annual fee for each member of the Association and terms of payment of all fees shall be determined by the Board of Directors.
- 5.2 **Fee Year:** This Association's fee year shall be from January 1 to December 31.
- 5.3 **Association Fee Collection:** The responsibility for the collection of this Association's fees shall fall to the Treasurer, except that the Executive Director shall be empowered to assist the Treasurer by issuing appropriate billings, collecting fees owed, and depositing funds in the Association account. General Counsel of the Association shall be empowered to collect delinquent fees of the Association.
- 5.4 **Delinquency:** Members are delinquent when they fail to pay invoices from the Association within such time as may be designated by the Board of Directors. Failure to pay invoices on a timely basis will cause the member to be dropped from the active rolls of the Association. Any member who maintains any account with the Association greater than ninety (90) days past due is placed on the inactive list of members, and may be eligible for suspension pursuant to section 4.5 of the Association's By-laws until such outstanding debts are paid in full.
 - 5.4.1 **The Board of Directors** shall be empowered to extend the time for payment of dues upon request from a member and for good cause shown.
- 5.5 **Reinstatement:** A member who has been dropped from the rolls, may be reinstated by the Board of Directors, by a majority vote, upon full compliance with the By-laws of the Association and payment of all outstanding dues and financial obligations to the Association.

ARTICLE VI

- 6.1 **Annual Meetings:** There shall be an annual meeting of this Association during the month of November for the election of Association officers and members of the Board of Directors, receiving annual reports, and the transaction of other business. Notice of such meeting, authorized by the HRUHCA Board of Directors or Executive Director at the request of the Board, shall be sent to the primary and/or alternative identified representative of each member firm by mail, fax, or email at least ten (10) days before the time appointed for the meeting. The association shall be able to show that all faxes and emails were successfully sent.
- 6.2 **Regular Meetings:** Regular meetings of this Association shall be sent to the primary and/or alternate identified representative of each member firm by mail, fax, or email at least five (5) days before the time appointed for the meeting. The Association shall be able to show that all faxes and emails were successfully sent.
- 6.3 **Special Meetings:** Special meetings of the Association may be called by the President or Board of Directors, or shall be called by the President upon written request of five (5) members of the Association. Notice of any special meetings shall be sent to the primary and/or alternative identified representative of each member firm by mail, fax, or email at least ten (10) days in advance, with a statement of the time, place, and information as to the subject(s) to be considered. The Association shall be able to show that all faxes or emails were successfully sent.
- 6.4 **Quorum:** Twenty (20) members at any meeting of this Association shall constitute a quorum, and, in case there may be less than this number, the presiding officer may adjourn the meeting until a quorum is reached.
- 6.5 **Rules of Order:** Order of business may be altered or suspended at any meeting by a majority vote of the members present. The usual parliamentary rules as laid down in "Robert's Rules of Order" shall govern all deliberations, when not in conflict with these By-laws.

ARTICLE VII

- 7.1 **Officers:** Elected officers shall be President, President-Elect, Vice-President(s), Secretary and Treasurer.
- 7.1.1 Persons who hold the offices of President, President-Elect, Vice-President(s), Secretary or Treasurer, shall by virtue of their offices, be Directors during the terms of their respective offices. The retiring President shall be a member of the Board of Directors for one year following the expiration of his/her term of office as President, or for two years if the successor to said retiring President shall serve two successive terms.
- 7.1.2 No person except a voting member shall be eligible for election as an officer or member of the Board of Directors.
- 7.2 **Duties of Officers:** The duties of the officers shall be as follows:
 - 7.2.1 **President** shall preside at all membership meetings, make annual reports on activities of the organization, appoint all committees, see that all books, reports, and certificates required by law are properly kept and filed and have such other and further powers as may be reasonable construed as belonging to the executive of an organization. The President shall preside at all meetings of the organization and shall be a member of the Board of Directors. The President shall serve as Chairman of the Board of Directors and shall be an ex-officio member of all standing and special committees and shall be the chief spokesperson of the organization in all dealings with other groups or individuals.
 - 7.2.2 **President-Elect** shall, in the absence or inability of the President to exercise his/her office, become acting President of the organization, with all rights, privileges, and powers of the office of President. He/she shall be a member of the Board of Directors.
 - 7.2.3 **Vice-President(s)** shall be of such number and shall perform such duties as may be established by the Board of Directors.

- 7.2.4 **Secretary** shall cause to be kept an accurate record of the proceedings of all meetings of the Association and its Board of Directors in books belonging to the Association, which books shall be open at all reasonable times to the inspection of any member of the Association and of the Board of Directors; he/she shall cause to be published all required notices. In the event of his/her absence from any meeting, a Secretary pro tempore may be appointed in his/her place by the Chairman of the board of the presiding officers. The Secretary shall have charge of the seal of the corporation. He/she shall cause to be kept books in which the names of the members of the Association shall be recorded.
- 7.2.5 **Treasurer** shall, subject to the direction and under the supervision of the Board of Directors, have general charge of the financial affairs of the Association. He/she shall, together with such officers as the Board of Directors may designate, sign checks against the deposits of the Association. He/she shall collect monies from time to time due and owing to the Association, and shall deposit and disburse the same pursuant to the instructions of the Board of Directors. He/she shall also cause to be kept, accurate books of account, which shall be the property of the Association, and he/she shall render a statement of the financial affairs of the Association to the Board of Directors, quarterly, or whenever required, and at each Annual meeting of the Association, submit a complete statement of his/her account as Treasurer, showing all receipt and expenditures of the preceding calendar year. If required by the Board of Directors, he/she shall give bond for the faithful with such surety or sureties as the Board of Directors shall require; premium for such bond shall be paid by the Association.
- 7.2.6 **Directors:** There shall be a total of five (5) Directors on the Board of Directors in addition to the officers who are automatically Directors (see 7.1.1). Three (3) two-year Directors shall be elected on alternate years and two (2) two year directors shall be elected the following year. The following year, these Directors will carry over without re-election as a one-year Director. One-year Directors will only be elected when a vacancy exists due to a member leaving the Association.

- 7.2.7 **Executive Director** shall be appointed by the Board of Directors, and shall have and maintain an up-to-date record of all members and their addresses so that he/she may send notices of meetings and other mailings. He/she shall also maintain correspondence with other organizations, in the best interests of this Association. The Executive Director shall manage the affairs of the Association and be directly responsible to the President and Board of Directors. He shall perform the duties as described in the Job Description for HRUHCA Executive Director.
- 7.3 **Election of Officers and Members of the Board of Directors:**
The President, President-Elect, Vice-Presidents, Secretary, Treasurer, and members of the Board of Directors, shall be elected annually by the voting membership at the Association's annual meetings, except that the President-Elect shall automatically succeed to the office of President. They shall hold office for one year or until their successors have been elected or qualified. In the event of death, resignation, or incapacity of an officer or member of the Board of Directors, his/her successor shall be elected by a three-fourths vote of the Board of Directors for the unexpired terms.
- 7.4 **Board of Directors:**
- 7.4.1 **The Board of Directors** shall be comprised of this Association's current officers, the Immediate Past-President, and one-year and two-year Directors.
- 7.5 **Executive Committee:** The Executive Committee of the Board of Directors shall be comprised of the current President, President-Elect, Vice-President or the Immediate Past-President, and two other Board members appointed by the President. The Executive Committee shall meet upon the call of the President. For the Executive Committee to transact business there shall be at least three members present.
- 7.6 **Powers of the Executive Committee:** The Executive Committee shall be empowered to conduct any of the affairs and exercise any of the powers of the Board of Directors in the management of the affairs and business of the Corporation as may be delegated to the Executive Committee by the Board of Directors, except the power to amend or repeal the By-laws or amend or revoke the Articles of Incorporation of the Corporation.

7.7 Duties of Board of Directors:

- 7.7.1 The Board of Directors shall guide and be responsible for the management of the Association, and shall meet at the call of the President. Meetings of the Board of Directors may also be called by written request of a majority of the Board. Upon failure or refusal of the President to call such a meeting, the Board of Directors shall be empowered to meet on its own initiative and to set the date, place, and time for such meeting so called. The Board of Directors shall meet at least once each quarter.
- 7.8 **Quorum:** For the Board of Directors to transact business there shall be at least five (5) members present.

ARTICLE VIII

8.1 Committees of the Association:

- 8.1.1 **Standing Committees:** The following committees may be standing:
nominating, finance and long range planning, membership activities, scholarships and awards, specifications, safety, membership development, legislative action, by-laws, grievance, and executive committee.
- 8.1.2 **Other Committees:** The President to appoint such other committees from time to time on an as-needed basis.
- 8.1.3 **Committee Membership:** Members of all committees of the Association shall act in accordance with the Association's Committee Procedures.
- 8.1.4 **Duties of Committees:** The duties of each committee of the Association shall be established by the Board of Directors.

ARTICLE XII

- 12.1 **General Matters:**
 - 12.1.1 **Books, Records, and Minutes:** All meeting minutes shall be kept at the principal office of the Association. All records shall be opened for inspection by members in good standing at any time, which will not unreasonably interfere with the regular business of the Association.
 - 12.1.2 **Fiscal Year:** The fiscal year of the Association shall be January 1 through December 31.
- 12.2 **Amendments of the By-laws:** Proposals to amend the Association's By-laws shall be transmitted to the members of the Association not less than fifteen (15) days prior to the general membership meeting. The proposed amendments shall be voted on at the general membership meeting of the Association, next following the meeting at which it was proposed. Approval of proposed amendments to the Association's By-laws shall require the vote of two-thirds (2/3) of those present at any regular or special meeting of the general membership of the Association.
- 12.2.1 **Quorum:** To vote on proposals to amend the Association's By-laws, there shall be at least ____ members present at the general membership meeting of the Association.
- 12.3 **Termination:** Any officer or member of the Board of Directors may resign by giving written notice to the President and Secretary of the Association. Such resignation shall take effect upon acceptance by the Board of Directors.
- 12.3.1 **Removal of Officer or Director.** Any officer or director may be removed from office with cause, by vote of the members of the Association in good standing, by two-thirds (2/3) of those present at any regular or special meeting of the general membership of the Association.
- 12.4 **Attendance Limits:** The Board of Directors has the authority to limit attendance at any general or special meeting of the Association to members in good standing only.
- 12.5 **Member Obligations:** Each member is obligated to comply with the Association's By-laws to remain in good standing.
- 12.6 **Affiliation:** Should the Association become affiliated with any national or regional associations, dues or fees collected on behalf of that affiliation shall be transmitted in accordance with agreement of that affiliation.

ARTICLE XIII

13.1 Indemnification of Officers, Board Members, and Staff

HRUHCA shall, to the extent legally permissible in the Commonwealth of Virginia, indemnify each person who may serve or who has served at any time as an officer, director, or employee of the association against all losses, damages, costs, and liabilities, including, but not limited to , reasonable counsel fees and other expenses, incurred by or imposed upon such person in connection with the defense any threatened, pending or completed action, suit or proceeding in which he or she may become involved by reason of his or her service in such capacity; provided that no indemnification shall be provided for any such person with respect to any matter as to which he or she failed to act in good faith with the reasonable belief that such action was in the best interests of the association; or, in the case of any criminal proceeding, such person did not have reasonable cause to believe that such conduct was not unlawful; and further provided, that any compromise of settlement payment shall be approved by a majority vote of a quorum of directors who are not at that time parties to the proceeding.

The indemnification provided hereunder shall inure to the benefit of the heirs, executors and administrators of persons entitled to indemnification hereunder. The right of indemnification under this Article shall be in addition to and not exclusive of all other rights to which any person may be entitled.

No amendment or repeal of the provisions of this Article which adversely affects the right of an indemnified person under this Article shall apply to such person with respect to those acts or omissions which occurred at any time prior to such amendment or repeal, unless such amendment or repeal was voted by or was made with the written consent of such indemnified person.

This Article constitutes a contract between the association and the indemnified officers, directors, and employees. No amendment or repeal of the provisions of this Article which adversely affects the right of an indemnified officer, director, or employee under this Article shall apply to such officer, director, or employee with respect to those acts or omissions which occurred at any time prior to such amendment or repeal.

Note:

The preceding revisions to the HRUHCA bylaws were approved by a quorum of members at the November, 2013 annual business meeting of the association. The meeting was held on Tuesday, November 12th at the Chesapeake Marriott Hotel in Chesapeake, Virginia.